



## **PAAR November 2025 NEWSLETTER**



### **President's Letter:**

Thank you to our sponsors, affiliates, and community members who came together to donate items for our Christmas Dinner Auction Fundraiser on November 20. Your support helped make the evening both enjoyable and highly successful. A special thank-you to the PR Committee for their hard work and dedication, this truly was a special event!

We hope you will join us on December 16th for our final luncheon of the year. RSVPs have been sent, and the deadline to respond is December 2 so we can finalize the headcount. During the luncheon, we will announce the results of our REALTOR® of the Year, Rising Star, and Affiliate recognition nominations. We will also be installing the 2026 Board of Directors. Be sure to reserve your spot!

We hope you had a wonderful Thanksgiving! As we reflected on this season of gratitude, we wanted to express our heartfelt appreciation for each of you. We were truly thankful for the supportive, engaged, and generous community we had the privilege to serve.

This year was filled with collaboration, growth, and meaningful connections, and none of it would have been possible without your dedication and involvement. Thank you for the kindness you showed, the time you gave, and the spirit you brought to our association and our community.

We hope you and your loved ones enjoyed a warm, joyful, and restful Thanksgiving holiday.

Sincerely,  
Melary Banziger, 2025 President  
740-440-0193



### Welcome new members:

Welcome back: Jackie Sapio, Broker-Mid-Ohio Valley Anchor Realty

### Upcoming Events

December 3<sup>rd</sup>-ED Fair Committee meeting 9AM- PAAR Office

December 4<sup>th</sup>-Community Service Meeting 9AM- PAAR Office

December 4<sup>th</sup>-PR Committee follow-up meeting PAAR Office-10AM

December 8th-10th WVAR Quarterlies-Oglebay

December 15, 2026 Dues are Due

December 16<sup>th</sup>-Membership Luncheon & Installation of 2026 Officers

December 18<sup>th</sup>-Board of Directors meeting 9AM-PAAR Office

Lawrence Yun, chief economist at the National Association of REALTORS®, is forecasting a 14% nationwide increase with home sales for 2026, following 2025's stagnating levels. New-home sales are also projected to rise 5% next year.

## Nationwide Forecast

	2025	2026
<b>Existing-Home Sales</b>	<b>+0%</b>	<b>+14%</b>
<b>New Home Sales</b>	<b>-2%</b>	<b>+5%</b>
<b>Median Home Price</b>	<b>+3%</b>	<b>+4%</b>
<b>Mortgage Rate</b>	<b>6.7%</b>	<b>6.0%</b>
<b>Job Gains</b>	<b>400,000 (not 2 million)</b>	<b>1.3 million (not 2 million)</b>
<b>Unemployment Rate</b>	<b>4.3%</b>	<b>4.4%</b>

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### Important Numbers to Have:

Supra Help Line: 877-699-6787

MLS Now: 216-485-4100 ext. 412

CoreLogic Answerlink (help with Matrix Related questions on weekends for MLS) 8:30AM-3:30PM

888-549-5003

PAAR Board Office: 304-485-6626