



PAAR April 2026 NEWSLETTER



A Message from the PAAR President

As we continue striving to communicate the value of being a REALTOR®—at the National, State, and Local Association levels—we also encourage your active involvement in the opportunities that strengthen both your business and our collective impact.

We have several upcoming events designed to support your growth, connection, and community presence:

- **April 29, 2026 – Education Fair** at the Grand Pointe Conference Center
Be sure you're registered—no entrance permitted after 8:15 AM.
- **May 20 – Housing Expo** at St. Joseph's Landing
- **June 7 – Cruise-In** at Spencer's Landing from 4:00–7:00 PM
Join us for food trucks, music, pets, and a great lineup of cars.
- **52 Weeks of Kindness - Online**
Shared across our social media platforms, this initiative gives each agent an opportunity to make a meaningful difference within our communities.
- More Activities Coming Soon!

Your participation is what brings value to these events and strengthens our association as a whole.

Thank you for your continued commitment to excellence, professionalism, and community. Our association is stronger because of you.

Sincerely,

Stephanie Walls, 2026-2027 PAAR President, ABR, PSA, SRS
304-941-4121



Welcome new Brokerage: Boss Realty LLC.- Tiffani Caruthers

Welcome new affiliates: First American Home Warranty-Kari Byrnside
Victorian Finance-Jamie Chen
Way Floor Covering-Erica Chidester
Bill Bailey Insurance-Beth Bailey
Central Van Lines-Beth Moran

Upcoming Events

April 29th-Ed Fair at Grand Pointe

May 20th-Housing Expo-St. Joseph's Landing 5-7

June 7th-3rd Annual cruise-In-Spencer's landing in Vienna 4PM

June 25th-Membership Luncheon-Grand Pointe-12PM



INSTANT REACTION

Jobs, April 3, 2026

Dr. Lawrence Yun

Chief Economist & Senior Vice President of NAR Research

“The job market is booming – so it seems at first glance from the latest monthly figures showing 178,000 net new job additions in March, but this growth is offsetting the 133,000 job losses in the prior month. The ups and downs in job figures in recent months have resulted in only 260,000 more people working than one year ago. Typical annual job gains would be around 2 million. Somewhat slower job growth should be expected, given job cuts in the federal government and from limited immigration into the country.

The small annual job gain is still a gain, so there is a record-high number of workers receiving paychecks in America. For the housing market, that means a record-high number of aspiring homeowners, to the point that the American Dream is eventual ownership.

There is also a record-high number of construction workers. Perhaps due to a worker shortage in the field, the wage rate in the construction industry is quite good at \$40.92 per hour, up 4.3% from a year ago, compared with \$37.38, up 3.5%, for overall private-sector jobs. Local schools need to get busy teaching trade skills.

The bottom line is that jobs are coming back, though slowly. The pool of potential homebuyers is growing. Actual homebuyers, however, remain muted due to the recent rise in mortgage rates following the oil price shock. But once the oil price turns lower, then we will see what happens.”





Important Numbers to Have:

Supra Help Line: 877-699-6787

MLS Now: 216-485-4100 ext. 412

CoreLogic Answerlink (help with Matrix Related questions on weekends for MLS) 8:30AM-3:30PM
888-549-5003

PAAR Board Office: 304-485-6626