



PAAR May 2026 NEWSLETTER



A Message from the PAAR President

As we move into the busy summer season, I want to take a moment to wish all of our members a fun, relaxing, and safe vacation season. Whether you are traveling across the country, enjoying time with family, or simply taking a well-deserved break close to home, I hope your summer is filled with wonderful memories and safe travels.

I would first like to extend my sincere appreciation to the vendors and sponsors who helped make our Education Fair such a success. Your support was vital in allowing us to provide such a large and beneficial event for the REALTORS® in attendance. I would also like to thank Josh McGrath for being an outstanding speaker, as well as all REALTORS® who attended and supported the Education Fair.

A special thank you also goes to our Community Service Committee for preparing and serving the spaghetti dinner at the Liberty Street Mission this month. Your willingness to serve our community reflects the very best of our association.

I would also like to encourage participation in our “52 Weeks of Kindness” initiative shared across our social media platforms. This is a wonderful opportunity for each of us to make a meaningful difference within our communities through simple acts of kindness and service. I encourage all members to participate and help continue spreading positivity throughout the areas we serve.

Thank you for your continued commitment to excellence, professionalism, and community. Our association is stronger because of you.

Sincerely,

Stephanie Walls, 2026-2027 PAAR President, ABR, PSA, SRS
304-941-4121



Welcome new members: Loree Spitzer-Riggs Realty
Kelly Ortiz-CB Select properties

Upcoming Events

May 25th Memorial Day PAAR Office Closed

June 2nd WVAR Golf Scramble-Cacapon State Park

June 2nd-4th WVAR quarterly-Cacapon State Park

June 7th-3rd Annual cruise-In-Spencer's landing in Vienna 4PM

June 25th-Membership Luncheon-Grand Pointe-12PM

RSVP at https://docs.google.com/forms/d/1dZqrs88mp_a1-XjQ0ozbodAG58ZgOKS3Ctk6M-z0Oso/edit.

Attention: Brokers, REALTORS and Affiliates:

Want a good way for your group to support your community? The City of Parkersburg is doing a clean-up on May 28th from 2:00PM-3:30PM. They will provide gloves, vests, trash bags and bottles of water to drink. If you are interested, you can meet up in front of the downtown Parkersburg Office at 610 Market Street at 2PM.

Share with Your Clients:

8 Tips to Keep Your Real Estate Purchase Agreement on Target

- FIND A BUYER'S AGENT TO REPRESENT YOU.**
Your agent will negotiate for you and help you meet critical deadlines.
- GET LOAN PREAPPROVAL BEFORE MAKING AN OFFER.**
Lenders will review your finances to see if you qualify for a mortgage and tell you what you can afford.
- STAY ON TOP OF KEY DEADLINES.**
You'll have contractual deadlines for completing inspections and finalizing your financing.
- SHOP FOR A MORTGAGE.**
By gathering quotes from multiple lenders, you could save, on average, \$212 a month or \$2,547 a year.

8 TIPS TO AVOID MISTAKES THAT CAN JEOPARDIZE CLOSING

HouseLogic

- CONSIDER ADDITIONAL LOAN PRODUCTS.**
Federal Housing Administration loans or first-time home buyer programs can help you better qualify for a mortgage.
- AVOID BIG FINANCIAL CHANGES BEFORE CLOSING.**
New credit cards or big purchases could affect your credit and make you ineligible for a mortgage.
- BUDGET FOR COSTS BEYOND THE DOWN PAYMENT.**
Factor in other expenses such as closing costs, the earnest money deposit, and property taxes.
- COMMUNICATE WITH YOUR AGENT.**
Always ask your agent if you're unsure of anything or need clarification.



INSTANT REACTION

Jobs, May 8, 2026

Dr. Lawrence Yun

Chief Economist & Senior Vice President of NAR Research

“ The national economy is not in a recession, nor is it about to fall into one. The latest job market is showing more net new job additions and low unemployment of only 4.3%. The wage growth of 3.6% to an average hourly rate of \$37.41 in April is modestly outpacing the latest available consumer price inflation in March. Moreover, income growth is easily outpacing national home price growth and, therefore, helping to improve housing affordability.

Over the past year, only 251,000 net new jobs were added to the economy, with around half of the states losing jobs. The large reduction in federal government staffing has particularly hurt D.C., Maryland, and Virginia. Job growth rates have been consistently solid in North and South Carolina, Texas in the South, and in Idaho, Nevada, and Utah. Florida has lost jobs in the past year, though it has been one of the top performers over the past five years. Any home price declines in fast job-creating areas should be viewed as short-term before the inevitable pickup in housing demand. Alaska, Louisiana, and North Dakota had been slow in job creation but could see a meaningful rise due to the energy production boom.”



Important Numbers to Have:

Supra Help Line: 877-699-6787

MLS Now: 216-485-4100 ext. 412

CoreLogic Answerlink (help with Matrix Related questions on weekends for MLS) 8:30AM-3:30PM

888-549-5003

PAAR Board Office: 304-485-6626