



## **PAAR March 2026 NEWSLETTER**



### **A Message from the PAAR President**

Spring is in the air, and with mortgage rates holding around 6%, the signs are pointing toward a busy season ahead. As REALTORS®, this is our opportunity to work together — supporting one another while serving our clients and our community at the highest level.

Our Community Service initiative, **52 Acts of Kindness**, continues each week on the PAAR Facebook page. I encourage you to participate, share your impact, and help us make a visible difference throughout our communities.

Participation in PAAR events, meetings, and luncheons also brings an opportunity for one lucky winner drawn at the end of the year to have their 2027 National, State, and Local dues paid.

If you have not completed a PAAR survey yet this year, please reach out to me. We would love to hear how we're doing!

Here's to a strong, united, and successful Spring! 🌸

Sincerely,  
Stephanie Walls, 2026-2027 President  
304-941-4121

### **Welcome new members:**

**Secondary members:** Lea Canterbury-Douglass & Company

**New Affiliates:** Freedom Home Inspections-David Dew & Kelby Williams  
Polaris Home Funding Corp.-Tiffany Keffer



### **Upcoming Events**

**March 3<sup>rd</sup>**-Broker CE-Grand Pointe

**March 12<sup>th</sup>**-Quarterly Membership Luncheon-Grand Pointe

**April 29<sup>th</sup>**-Ed Fair at Grand Pointe

A Message from CEO Ray Joseph & WVAR



### **Attention Members:**

There are two proposals moving through the Legislature, being advocated by the Kanawha Valley Board, and both deserve your attention.

#### **First: SB 672**

This bill would require every real estate team to be led by a broker or associate broker. Failure to structure a team that way could become grounds for license discipline.

WVAR does not support this bill as written. Why?

Brokers already carry the legal responsibility. They supervise. They are accountable. They determine the business model that works for their firm as long as it complies with state law.

If a broker chooses to have an agent serve as a team lead under their supervision, that is a lawful business decision. We are not in the business of micromanaging entrepreneurship.

#### **Second: SB 671**

This bill removes your association's ability to submit three names to the Governor for one appointment to the Real Estate Commission.

The language has been in statute for 20 years. No scandal. No instability. No crisis. Similar provisions exist across several Chapter 30 boards.

Over 90 percent of West Virginia licensees are REALTORS. Having a structured, organized voice in that process is not radical. It is representative. Both bills attempt to fix problems that don't exist.

WVAR will continue to advocate for the entire membership. We will protect broker autonomy. We will support smart education standards. And we will defend policies that strengthen this profession and protect consumers. Not weaken them.

### **Take Action Now**

Contact your State Senator today and tell them you oppose SB 671 and SB 672 as written. Wood County State Senator is Mike Anzinger. Email [mike.azinger@wvsenate.gov](mailto:mike.azinger@wvsenate.gov), phone:304-347-7970.

We are one voice. Let's use it. Rise above the noise, my friends



## INSTANT REACTION

Jobs, February 11, 2026

**Dr. Lawrence Yun**

Chief Economist & Senior Vice President of NAR Research

“The economy continues to add jobs, even after accounting for a sizable reduction in federal government staffing. In January, 130,000 net new payroll jobs were added, pushing the total to an all-time high of 158.6 million workers. All the while, the federal government staffing is now down by 312,000 from a year ago due to the impact of DOGE.

Though respectable in the latest month, net job additions have been slower over the past year than during a normal economic expansion. Therefore, efforts to boost the labor market would be a strong justification for the Federal Reserve to cut interest rates, but the lingering inflation is holding the Fed back for now.

Construction jobs are at a record high, including those for AI data center construction. More jobs will be required in construction and for general contractors once the housing sector begins to recover. Currently, wage growth in construction and leisure/hospitality (restaurants and hotels) is slightly faster than the national average. These two industries are worth watching, especially given that the southern border crossing is effectively shut down. If more Americans can enter construction jobs and benefit from higher wages (and without student debt), then all good. But if few Americans enter construction, expect labor shortages and delays in home construction.”



### **Important Numbers to Have:**

Supra Help Line: 877-699-6787

MLS Now: 216-485-4100 ext. 412

CoreLogic Answerlink (help with Matrix Related questions on weekends for MLS) 8:30AM-3:30PM

888-549-5003

PAAR Board Office: 304-485-6626